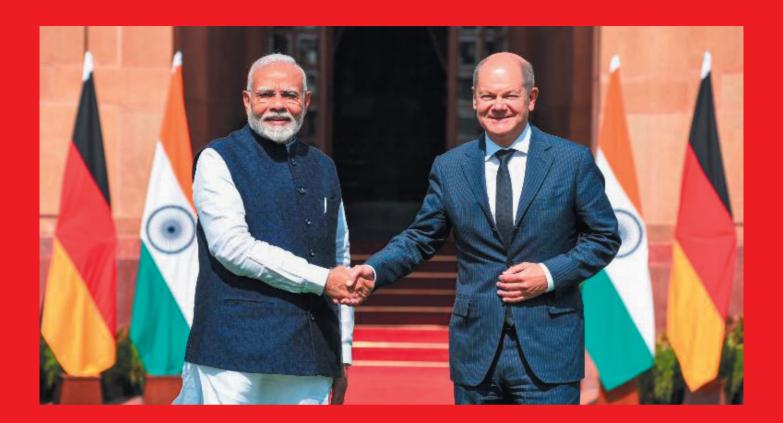




# MAKE IN INDIA MITTELSTAND!



Business Support Programme for German Mittelstand and Family-Owned Enterprises



"....In recognition of the importance of Micro, Small and Medium Enterprises (MSMEs)/Mittelstand in economic growth and job creation, both sides acknowledged the growth in bilateral investment and the success of the 'Make in India Mittelstand' Programme, which supports German Mittelstand enterprises seeking to invest and do business in India...."

(Excerpt from Joint Statement of 7th India-Germany Inter-Governmental Consultations, New Delhi, October 2024)



India is becoming a prime center of diversification and de-risking and is emerging as a hub of global trade and manufacturing. Given this scenario, now is the most opportune time for German companies to **make in India**, and make for the world.

Two of the world's leading economies, together, we can become a force for global good, and the **'Focus on India'** document provides a blueprint for this. In this, Germany's holistic approach and commitment to pursuing the strategic partnership are clearly evident.

This is the right time to join India's growth story. When India's dynamism meets Germany's precision, When Ger-

many's engineering meets India's innovation. When Germany's technology combines with India's talent, a brighter future is envisioned for the Indo-Pacific region and the world.

ठारक मार्ट

Prime Minister Narendra Modi

October 2024, 18th Asia-Pacific Conference of German Businesses (APK 2024)





Germany stands as one of India's most significant partners in trade, investment, and technology. The relationship between our two nations has continued to grow stronger over time. India presents German companies with a stable and growth-oriented business environment and an unmatched market scale.

The commitment to further deepen economic ties through enhanced trade and investment has been consistently reaffirmed during successive bilateral Inter-Governmental Consultations (IGCs) and 18th Asia Pacific Conference (APK) held in New Delhi in October 2024. Numerous successful medium-sized companies, often referred to as 'Hidden Champions' dominate their respective sectors. Germany's economic strength is largely attributed to its SMEs and Mittelstand companies, which are renowned for their expertise in manufacturing and technology. Meanwhile, India's advantages lie in its large pool of skilled talent, a thriving innovation-driven ecosystem, rapidly developing infrastructure, and a vast market.

I am confident that by combining the strengths of both nations, we can elevate India-Germany economic cooperation to even greater heights. The Indian Government has demonstrated clear political will and intent to reform the economy, improve the ease

of doing business, and facilitate investment. A majority of sectors are now open to 100% Foreign Direct Investment (FDI) under the automatic route. These proactive measures, along with a range of business, financial, and legal reforms, have resulted in a significant increase in foreign direct investment inflows. Additionally, we have implemented a Fast Track Mechanism that ensures swift resolution of any concerns faced by German companies operating in India.

The Embassy of India in Berlin recognized the need to professionally address the business and investment requirements of German Mittelstand and family-owned enterprises early on. To meet this demand, we, together with Invest India, several State Governments and institutional partners from India and Germany launched the Make in India Mittelstand (MIIM) Program in September 2015, providing a comprehensive support platform for market entry into India.

Under the MIIM Program, Mittelstand companies are provided with various business support services, including regular workshops, seminars and webinars on key investment topics, customized project support addressing specific queries related to entering India, and assistance in obtaining approvals and clearances from both central and state authorities in India. These services

have made the MIIM Program a local fast track for German Mittelstand companies seeking to establish a presence in India.

It is highly encouraging to observe the continued confidence and interest demonstrated by the German Mittelstand in the MIIM Programme over the years. I am confident that going forward this Programme will motivate more German Mittelstand companies to explore opportunities and expand their operations in the Indian market. As the MIIM Program enters its tenth year, it will continue to offer comprehensive support at every stage of the market entry process. In this regard, I assure you of full assistance from the MIIM Project Team, the Embassy of India in Berlin and the Consulates General of India in Frankfurt, Hamburg, and Munich. Our teams are fully prepared to adopt a collaborative, responsive, and agile approach to ensure the smooth entry of MIIM member companies into India.

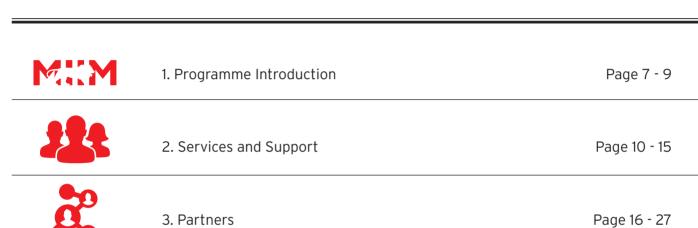
I wish you a successful and fruitful partnership with the MIIM Program and look forward to advancing India-Germany economic cooperation together to new heights.

**Ajit Gupte** Ambassador of India, Germany



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3. Partners





# Make in India Mittelstand (MIIM)

#### Introduction

MIIM is a platform that integrates a wide range of support services which German Mittelstand companies and Family-Owned Enterprises can avail for entering the Indian market. MIIM, a part of the Make in India initiative, is a programme designaed to facilitate investment, foster innovation, enhance skill development, protect intellectual property and build best-in-class manufacturing infrastructure.

The MIIM programme offers all support services like strategy consulting, M&A, operational market entry support, tax & legal support, financial services, project financing, location services, technology collaboration, facilitation of approvals from Central & State Government agencies under a single umbrella.

#### Advantage MIIM

MIIM combines services rendered by Government agencies and the private sector. It provides on-demand market entry support services with the additional benefits of special workshops, networking, information exchange and more for participating companies. MIIM programme has a built-in network of MIIM programme partners to support the participating companies. Best-in-class partners have been selected to provide independent professional advice and support to the Mittelstand. MIIM supports all the twenty five Make in India sectors including manufacturing, technology and service sector companies. Market entry of participating companies is closely followed-up to ensure their success



# Services And Support

The MIIM programme extends support to German Mittelstand companies' India plans at every stage, including at entry,

setting-up, and implementation. Some of the services provided under the programme are:





Location Analysis & Land Allotment



Tax and Legal matters



Liaising with Government





Advise on Financial Structure



The MIIM programme and its exchange platforms are an excellent way to stay in touch with current political and regulatory developments in India. I can only recommend any German Mittelstand company to make friends with the professional MIIM staff to learn about India and use their guidance and support when entering or expanding the business in India.

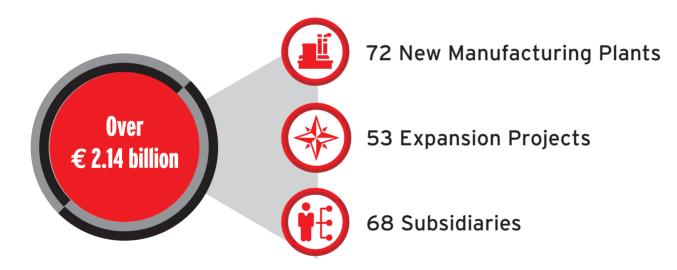
Mr. Jan Ehlen, Gov't. Affairs Asia & Member of Indo-German Automotive Working Group, BMW Group



### Investments Planned

Since its inception in September 2015, MIIM programme has helped facilitate over 224 German Mittelstand companies with a declared investment of over € 2.14 billion.

Given the sustained interest of German Mittelstand companies in entering the Indian market, several new companies continue to be added to the list.





# MIIM Hotline "Single point contact for German Mittelstand"

Companies can approach the MIIM team through a hotline for any gueries and issues related to their existing or potential investments in India

### Query Allocation Process through hotline

- Companies can post gueries through the MIIM hotline email and phone as given below, which directly reaches the MIIM Team.
- Based on the nature of the guery/reguest, it is directed to the relevant MIIM partner. The MIIM Team may also contact the company through a call or a meeting to understand the issue/query better before determining the right partner to address it.
- The relevant partner conducts initial consultations with the company through phone calls, personal meetings, customized workshops.
- Follow up consultations may be held by the MIIM Team with MIIM member companies for any further issues.

**REACH US AT** 



Telephone +49-30-25795514



Email: miim@indianembassv.de

### MIIM on Internet

"keep connected, keep updated"

MIIM website provides regular information updates and inputs on pertinent topics such as tax and legal issues, policy changes, investment norms etc. It also provides links to useful policy update and portals.

#### Website and online information

- Useful Sections
  - Tax and legal corner
  - · Periodic sectoral reports
  - Useful links: Links to new portals launched by the Government of India and Indian policy update documents
  - · Upcoming events: Update on MIIM events, workshops, webinars, exchange platforms
  - Media section: MIIM brochures, newsletters. testimonials, press releases

MIIM TEAM ALSO PROVIDES REGULAR UPDATES ON SOCIAL MEDIA ABOUT THE PROGRAMME AND ISSUES RELEVANT TO DOING BUSINESS IN INDIA



www.linkedin.com/miimgermany



https://www.facebook.com/IndiaInGermany



https://twitter.com/eoiberlin



Joining the MIIM initiative has brought many valuable insights for our company ranging from tax topics to education of workforce. Even though we have been present in India for decades with a stocklisted subsidiary, the programme has helped us to detail out our potential growth plans for India. A customized workshop has provided us with profound views on future developments in India and has given us more certainty around the direction Indian politics is taking in relation to foreign direct investments. Mr. Dirk Arhelger, Head of Group Treasury & Investor Relations, INEOS Styrolution Group GmbH



# MIIM Workshops "Customised for German Mittelstand"

MIIM workshops are held across Germany along with MIIM partners on a wide range of topics relevant to German Mittelstand companies pertaining to entering and operating in India.

#### MIIM Workshop:

- Free for all member companies
- At various locations across Germany
- Mostly conducted in small groups to have more interactive and focused discussions
- Experience sharing by German Mittelstand companies which has already entered India

### Key topics covered in MIIM Workshops

- Market Entry issues:
  - Strategy consulting
  - · Location service
  - Sourcing
  - · Location assessment
  - M&A
- Operational market entry support
- Human Ressources:
  - Labour law
  - Intercultural gaps
  - · Recruitment of skilled labour
- Tax & legal support
- Financial service/ Project financing
- Technology collaboration
- Facilitation of approvals from central & state agencies
- Role of Government agencies







# MIIM Exchange Platform "Opportunity for networking"

Exchange Platforms are held to bring together all stakeholders involved in the MIIM programme, and those involved in strengthening the bilateral economic relations between India and Germany.

The Exchange Platforms attract high level participation from Governments of Germany and India, including policy makers, industry leaders and representatives from think tanks and academia.

The Exchange Platforms bring together a cross section of participants for free flow of discussions, exchange of ideas and building long lasting partnerships.

Exchange Platforms are usually accompanied by specialized workshops, seminars and panel discussions. The participants of the Exchange Platform view it as an opportunity with the dual benefit of networking and thought provoking discussions.

#### Structure:

- Free attendance on prior registration
- Event combined with MIIM workshops, panel discussions on India relevant topics







We are glad to join the initiative of MIIM from India. We have developed a technology to generate energy very efficiently from agricultural straw. This is why we are looking for opportunities in India and joined the MIIM programme. We would soon like to invest into India based on the support provided by the program.

Dr. Oliver Luedke, COO, VERBIO - Vereinigte Bioenergie AG







# **MIIM Webinar** "Monthly session either physical / hybrid mode by subject matter experts"

Webinars keep MIIM companies updated on the latest developments and services available. Usually webinars are conducted on a monthly basis by MIIM partners in the area of their expertise. The topics are selected based on latest developments in India and on request from MIIM companies.

#### Structure:

- Free for all member companies
- Duration of approx. 2 hours, including an interactive Q&A session
- Topics include:
  - · Finding an operational base in India
  - · Goods & service tax
  - Supply chain challenges in India
  - Changing framework of direct & indirect taxes
  - Transfer pricing
  - · Product certification
  - Opportunities in States in India (subsidies available)
  - Financing German investment in India
  - Any other topics of interest to Member Companies



# Follow-up

MIIM team conducts periodic follow-up calls with member companies to understand their India plans and bottlenecks, if any, faced by them.

- Telephonic interaction with member companies to discuss:
  - Status of their India plans: short and mid-term targets
  - Bottlenecks, if any, and support required from the MIIM team
- Companies are welcome to share their plans and targets with respect to their India investments, and flag any issues that they may encounter in realizing such plans. The MIIM team may offer its support and services for addressing such issues.
- Periodic communication with MIIM companies enables close monitoring and course corrections, whenever required.





The MIIM, its workshops and all its activities, have enabled us to progress our business in India at a particular pace in a country that normally demands a considerable amount of patience. We are very happy with the support which we got from MIIM and would only recommend other companies to consider their participation in the programme when they are looking at starting business in India or expanding their business in India.

Mr. Christopher Sanders, Executive Vice President, Leopold Kostal GmbH



# **Onboarding Process**

Enrolment of companies into the MIIM programme is based on a pre-defined criteria. As the programme intends to provide quality support services to the enrolled companies, only those who meet the criteria are on-boarded into the programme.

However, the size, turnover of the company or the volume of investment planned is not a criteria for selection. Companies with a clear intent to Make In India and having definite plans can be sure of joining the initiative.

Company intending to join the programme can either write to the MIIM Team at the Embassy or approach the MIIM hotline.

Thereafter, the company is requested to fill-up a standard questionnaire. The MIIM Team conducts a personal meeting or a call, during which pre-enrollment discussions are held, and support to be delivered through the programme is evaluated.

Selected companies are notified by the MIIM Team regarding the enrolment. There is no membership fee for the companies to be a part of the programme. There is no lock-in period for the membership, and companies are free to choose the period of their association with the MIIM programme.





# Embassy of India, Berlin Programme Owner



The MIIM programme is an initiative of the Embassy of India in Berlin.

The MIIM Team is responsible for the management of the programme and can be approached for all issues concerning the MIIM programme. The Embassy, together with the MIIM programme partners, endeavor to offer the best possible support to the companies through this initiative.

# **MIIM Team**

#### Dr. Dinesh Antil

Deputy Head of MIIM First Secretary (Economic & Commerce)

Email: com.berlin@mea.gov.in Tel.: +49-30-25795301

#### Mr. Sreekumar N. Veetil

Marketing Officer Email: com3.berlin@mea.gov.in Tel: +49-30-25795505

#### Mr. Pawan Saharan

Attaché (Commerce)

Email: project1.berlin@mea.gov.in Tel.: +49-30-25795821

#### Mr. Manish Chauhan

Marketing Executive Email: com4.berlin@mea.gov.in

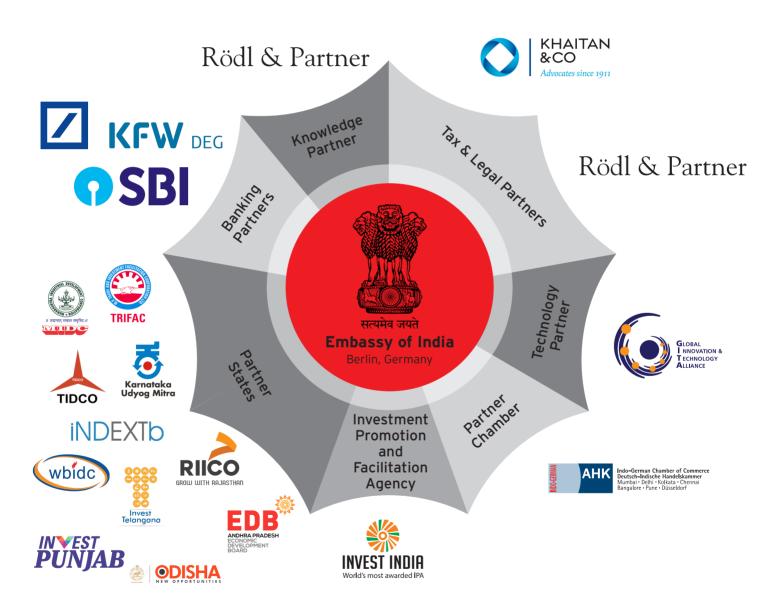
Tel: +49-30-25795403



MIIM information gave us confidence to enter into automotive sector. As a result we are starting with our 2nd factory in the same area to manufacture aluminum forging products. MIIM offered us customized workshop to discuss transfer pricing and other taxation queries.

Mr. Kumar Subramaniam, Managing Director, GSB Group GmbH







# Rödl & Partner

# Knowledge Partner and Legal & Tax Partner, Germany:

For more than 45 years Rödl & Partner has been advising German speaking Mittelstand companies in their worldwide expansion through its 5,260 professionals in 107 own offices in 50 countries worldwide. Rödl & Partner's India practice specializes in cross border advisory in Indian and German legal, tax and

audit fields. India advisory is provided through the specialized India team in Nuremberg in Germany and through over 150 professionals in the Rödl & Partner offices in Delhi, Mumbai, Pune, Bangalore, Chennai and Ahmedabad offices in India.

# **Services**

#### Free services

- Initial consultation through hotline and Q&A calls for basic legal and tax related queries
- Regular updates on latest legal and tax developments in India

- Company incorporation
- Corporate and civil law
- Mergers & acquisition, due diligences

- Tax structuring and transfer pricing
- Permanent establishments, withholding taxes
- International expatriate consulting
- Tax compliance and tax registrations
- Customs, indirect taxes / GST
- Tax audit and tax dispute resolution
- Business process outsourcing



We have had an enriching experience with this unique MIIM programme as it focuses on the requirements of small and medium sized businesses, which are generally reluctant and apprehensive to approach new markets. The programme helps you to break the shell and tells you what are the advantages and disadvantages in India, what to expect and all these pay off directly. We have had a great learning experience from the MIIM.

Mr. Abhishek Singh, Sales Manager, Grimme GmbH





# Partner Agency:

Invest India is the National Investment Promotion and Facilitation Agency for India, promoted by Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce and Industry, Government of India. It is the first point of reference for potential investors. The team consists of domain and functional

experts that provide sector and State specific inputs, and handholding support to investors through the entire investment cycle. Additionally, facilitation and hand-holding support to investors under the "Make in India" programme is provided by Invest India.

## Free Services

#### Pre-Investment

- Providing clarification on FDI and other policies
- Providing inputs on legal, taxation and regulatory landscape

#### **Execution**

 Assistance in selecting sites for plant location, guiding during land allotment procedures and helping in partner search- JV partners (in collaboration with industry chambers)

- Assisting on approvals and clearances to be obtained from various agencies of Government of India and the State Governments
- Scheduling of meetings with relevant Government of India and State authorities

#### Post-Investment

- Advocating policy changes
- Handling grievances with Government departments



### Facilitation Partners: State Governments of India



#### **PUNJAB:**

Punjab Bureau of Investment Promotion (PBIP)



#### **RAJASTHAN:**

Rajasthan State Industrial Development & Investment Corporation Limited (RIICO)



#### **GUJARAT:**

Industrial Extension Bureau (INDEXTB)



#### **MAHARASHTRA:**

Maharashtra Industrial Development Corporation (MIDC)



#### **TAMIL NADU:**

Tamil Nadu Industrial Development Corporation (TIDCO)





MIIM helped us to connect with professional partners who could help us in market assessment and entry process.

MIIM Knowledge Partner helped us in complete process of market research while banking partner - DEG supported us on financial part. Also, assistance on visa process was helpful.

Mr. Carlo Graepel, Member of the Board, Graepel GmbH





#### **WEST BENGAL:**

West Bengal Industrial Development Corporation (WBIDC)



#### **ODISHA:**

Industrial Promotion & Investment Corporation of Orissa Limited (IPICOL)



#### **MADHYA PRADESH:**

Trade & Investment Facilitation Corp. Ltd. (TRIFAC)



#### **ANDHRA PRADESH:**

Economic Development Board (EDB)



#### **TELANGANA:**

Invest Telangana



#### **KARNATAKA:**

Karnataka Udyog Mitra (KUM)

# Free Services

- Allotment of land for plant
- Assistance in obtaining approvals and clearances from the State Government and its agencies
- Sanction of infrastructure facilities for approved projects in the State
- Remedial action for problems faced by the companies with Government departments in the State
- Scheduling of meetings if required for the companies with relevant officials of the State





# Legal and Tax Partner, India:

Khaitan & Co is a heritage firm of trusted advisers to Indian business houses and international corporations. Founded in 1911, it is a leading full service firm with a pan-Indian presence and over 550 professionals.

The firm has specialist teams with appropriate sector, subject-matter and jurisdictional knowledge to provide effective business solutions through a matrix project-staffing structure.

# **Services**

#### Free services

- Initial consultation through hotline including Q&A calls for corporate/ M&A related queries
- Providing regular updates on new and current tax and legal developments in India

- Corporate and commercial advisory
- Mergers and acquisitions and private equity/ Venture Capital
- Labour and employment
- Dispute resolution

- Banking and finance
- Intellectual property
- Direct and indirect tax
- Competition / Anti-trust
- Funds
- Private client practice
- White collar crime
- Energy, infrastructure and resources
- Capital markets
- Real estate
- Environment law



MIIM helped us to understand basic information about India, provided tips about how to work in India (through workshops/ webinars), also provided transparency on different working environment in Germany and India.

This was important information/preparation through MIIM. We got a lot of information and tips from the MIIM to help smoothen our entry into India.

Mr. Gerhard Vollath, Marketing/Sales Division, Scherdel GmbH



# KFW DEG

# Banking Partner:

DEG is a subsidiary of KFW Banking Group and one of Europe's largest development finance institution. Since 1962 DEG has supported and structured long-term investments of German and international private sector companies in developing and

emerging market countries, from agribusiness to infrastructure and manufacturing to services. DEG's focus is to add value to investments abroad.

# **Services**

#### Free services

- Promotional programmes e.g. co-funding of, among others, feasibility studies, resource efficiency and operating excellence measures, qualification measures for employees or suppliers/customers
- Hotline and Q&A calls for basic queries
- Networking events (e.g. automotive and agribusiness, manufacturing, infrastructure, renewable energy)
- Global network of local and international decision makers

- Tailor-made long-term corporate or project finance solutions
- Equity capital
- Long-term loan
- Mezzanine finance
- Guarantees
- Financing funds





# Banking Partner:

State Bank of India (SBI), is the largest commercial bank in India with more than 24,000 branches spread over India and 190 offices in 35 other countries across the world. SBI established

its presence in Germany through a representative office at Frankfurt in 1965, which was later upgraded to a full scale branch in 1974.

# **Services**

#### Free services

- Initial consultation through emails/personal contact for basic queries
- Facilitation of account opening of company & its officials/ promoters inIndia

- Banking products and services such as
  - · Fund remittances

- Facilitation of investment banking services (Acquisition, project appraisal & consultancy, etc.) through its subsidiary, SBI Caps, in India
- Facilitating foreign currency loans in Germany/ Europe subject to fulfilment of Bank's requirements
- Facilitating INR loans in India through our branches/ offices subject to fulfilment of Bank's requirements
- Assistance related to other financial products and services through SBI's subsidiaries in India



We were present in India already and the programme helped us move forward with our next steps and expand our India presence particularly our new manufacturing facility in another Indian state. I can only recommend the German Mittelstand to join this programme.

Dr. Henri-Jacques Topf, CEO, Schneider International Holding GmbH





# Banking Partner:

Established in India since 1980, Deutsche Bank (DB) currently has 13,500+ employees in the country. Building on its dominant global markets and leading transaction banking franchises, DB India is a fully integrated financial services provider to Indian corporate, institutional and individual clients.

DB operates branches in 17 cities and has one of the largest coverage networks with 1,000+ locations for collection 5,000+ for payments through tie-up with partner banks.

# **Services**

#### Free services

- Initial consultation for basic enquiries
- In-depth discussion on site about your business and ensuing banking needs with an experienced relationship manager
- Advisory on foreign exchange
- Monthly newsletter on India's economy, the financial sector and the corporate world
- Access to Deutsche Bank's Global Markets Research
- Advisory on External Commercial Borrowings (ECB), e.g. intercompany loan (for current account holders)
- Correspondence with regulator Reserve Bank of India (RBI) in all regulatory banking matters (for current account holders)

- Lending (overdraft facility / cash credit facility, term loans)
- Cash management (current account, pan-India cash management, foreign currency payments)
- Trade finance (cross-border transfers import export, quarantees, domestic trade)
- FX management (hedging advisory, forwards, spot conversions)
- Customized cash & trade structured solutions





# Partner Chamber:

Indo-German Chamber Of Commerce (IGCC) is the largest German bilateral Chamber worldwide with about 6,000 members...

It supports German companies with building up and extending their business relations with India. It has a strong local presence in India with its head office in Mumbai and branch offices in Delhi, Bengaluru, Pune, Kolkata, Chennai and Liaison Office in Duesseldorf.

# **Services**

#### Free services

- Initial consultation through hot line and Q&A calls for basic queries
- Promoting German delegations to India through customer, media and sales network

- Business partner search
- Market research
- Company formation

- HR Recruitment
- Trade fair participation
- Intercultural trainings
- Claim cases
- Publications
- Chamber magazine Indo-German Economy
- Press linkletter
- Newsletter



Thank you very much for your full support on our venture for establishing KUHME valves India. We are very much appreciating that the Indian Ambassador is hosting the excellent MIIM platform. This is generating a good backup for us as a German Technology Company for establishing a closer business relationship with the Industry in India.

Mr. Stephan Simon, Managing Director, Kühme Armaturen GmbH





# Technology Partner:

Global Innovation & Technology Alliance (GITA) is a not-for-profit Public Private Partnership (PPP) company promoted jointly by the Technology Development Board (TDB), Department of Science & Technology (DST), Government of India and the Confederation of Indian Industry (CII). It encourages collaborative industrial R&D projects, providing funding & promoting

further investment in technology development, acquisition, customization, deployment through mapping technology gaps, evaluating technologies available across the globe, forging techno-strategic collaborative partnerships appropriate for Indian economy.

# **Services**

#### **Free Services**

- Provide initial consultation for basic technology related queries through phone calls, emails, reports etc.
- Provide a virtual platform for connecting with the Indian innovation ecosystem

- Provide customized information regarding the stakeholders who could be potential technology partners & experts from industry, academia and R&D institutes
- Detailed documentation and inputs on any new or current technology based on queries received

- Facilitate exploring and forging technology partnerships by organizing:
  - Focused technology-business delegations to and from India
  - Technology expositions, workshops, webinars and seminars for group of German MIIM companies in India to showcase German technologies for the host of Indian stakeholders
- Provide value added facilitation services by conducting technical & financial evaluation of technologies offered by German MIIM companies



# General terms and conditions of the MIIM programme:

- There is no entry fee for the participating companies. General enquiries shall be answered on a gratis basis.
- Neither the Indian Embassy nor any other Government agencies shall charge any fees for facilitation services offered by them under the MIIM programme.
- Participation in workshops, MIIM network and exchange platform, regular tax & legal updates, exchange of information on visiting delegations & business events shall be offered free of charge to the participating companies.
- Companies requiring substantive and customized service support, shall bear the costs of services as determined by respective programme partners. MIIM companies are not under any obligation to avail services of the MIIM programme partners and are free to choose to work with any partners/service providers within and/or outside the MIIM network.
- Entire responsibility for delivered services is with the relevant MIIM programme partners involved. Individual service contracts (between MIIM companies and the respective programme partners) shall outline the mode and scope of each project and Embassy of India bears no responsibility either for the content/s or the terms of the offer/proposal by MIIM programme partners. Therefore, it is the responsibility of the concerned companies to satisfy themselves of the terms and conditions of the offer as well as the contract with MIIM programme partners.
- In case of any doubt or clarification, MIIM programme companies may write to the Embassy of India, Berlin at the contacts provided in the brochure.

#### Particular Limitation of liability

- Embassy of India, Berlin and associate Consulates are not liable for any dispute, controversy or claim arising under, out of or relating to specific project contracts between MIIM programme partners and member companies.
- Only the relevant MIIM programme partner shall be liable for damage foreseeable at the time of conclusion of the contract and typical for the contract.



MIIM is doing a very good job, and reaching about every company in Germany that has expressed interest in business in India.

Mr. Andreas Pueschel, Sales & Support Sensors, Micro-Epsilon Messtechnik GmbH & Co. KG



NOTES	







# Embassy of India

### **MIIM HOTLINE:**

Email: miim@indianembassy.de

Telephone: +49-30-25795514 | Fax: +49-30-25795520

# MIIM Online:

www.makeinindiamittelstand.de

https://www.facebook.com/IndiaInGermany

n. www.linkedin.com/in/miim-make-in-india-mittelstand

https://twitter.com/eoiberlin

